





# **LEAN SIX SIGMA GREEN BELT SKILL SET**

A GUIDELINE FOR LEAN SIX SIGMA  
GREEN BELT TRAINING AND CERTIFICATION

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VERSION 2.4

Lean Six Sigma Academy®

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*The structure of this document is based on the 'Continuous Improvement Maturity Model' - CIMM™. You have the permission to share and distribute this model in its original form by referencing the publisher and author, (LSSA®, Theisens et. al., 2014).*

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## INTRODUCTION

Within the domain of ‘Continuous Improvement’ individuals can be trained at four different levels. These levels are called Yellow Belt, Orange Belt, Green Belt and Black Belt.

**Table 1.** *Overview of Belt levels*

Belt level	Level
Yellow Belt	Awareness
Orange Belt	Foundation
Green Belt	Practitioner
Black Belt	Expert

The LSSA - Lean Six Sigma Academy® was established in September 2009 with the objective to develop an international recognized certification scheme for all Lean Six Sigma Belt levels. The LSSA Exam Board has developed four skill sets with clear criteria for skills and competences. These skill sets specify which of the overall Lean Six Sigma tools and techniques are expected to be included within certain Belt level competencies. Lean Six Sigma training is provided by a global network of ‘Accredited Training Organizations’ (ATOs). These ATOs provide training programs that are aligned to the LSSA skill sets.

Examinations are provided through a number of ‘Examination Institutes’ (EIs), which use the skill sets to develop exams. The exams are open to all. Individuals can apply directly to the EIs or sign up via one of the ATOs. It is recommended that candidates receive training through an ATO to prepare for certification. Alternatively, candidates who wish to self-study have the option to apply directly to an EI for certification.

Examinations are provided through the following three Examination Institutes (EIs):

- **APMG**            APM Group Limited            [www.apmg-international.com](http://www.apmg-international.com)
- **iSQI**             International Software Quality Institute            [www.isqi.org](http://www.isqi.org)
- **UT**                University of Twente            [www.utwente.nl](http://www.utwente.nl)

The LSSA Green Belt skill set describes the assessment criteria for the theoretical and practical exams. Candidates are required to pass both elements to be recognized as a ‘Certified Lean Six Sigma Green Belt’. Passing the theoretical exam is a pre-requisite to subscribe for the practical exam. The Green Belt certification can be achieved independently. There are no pre-requisites for Green Belt certification and therefore does not require any prior completion of any other Belt(s).

## THEORETICAL ASSESSMENT CRITERIA

The assessment criteria for the theoretical exam are as follows:

- The theoretical exams consists of 60 multiple choice questions.
- The pass mark for the exams is set at 63% (38 marks or more required to pass).
- The duration of the exams is 180 minutes.
- The exams are Open book exams, where a maximum of 2 books are allowed. (eBook or Pdf's are not allowed)
- A calculator is allowed. Check with your ATO or exam institute if Minitab is allowed.
- You must be able to identify yourself with photographic ID.

If you pass you will receive a 'Partial LSSA certificate' from your EI that states you passed the theoretical exam. You will receive the 'Full LSSA certificate' if you also pass the practical assessment within a maximum period of three years after passing the theoretical exam.

## PRACTICAL ASSESSMENT CRITERIA

Lean Six Sigma Green Belts have to submit two practical projects that meet the following criteria:

- Two successful projects at Level-III or higher.
- Each project has resulted in significant savings (e.g. € 20,000.- on a yearly basis).
- Projects follow the DMAIC roadmap, and consists of a maximum of 25 pages. The LSSA review template can be downloaded at the LSSA website ([www.lssa.eu](http://www.lssa.eu)).
- The candidate should complete the self-assessment criterion that are listed in the LSSA review template prior to submission. A detailed overview of the assessment criteria are described in Appendix A.
- Each project has been signed by the Champion and Financial controller, thereby declaring that the project is carried out professionally and that the savings have been achieved.
- Projects must be submitted no later than three years after theoretical examination.

Both projects will be assessed by Master Black Belts assigned by the LSSA. The criterion listed in Appendix A will be applied. It is advisable to use these criterion during your project. It is additionally strongly advised that the submission is also checked by an internal Master Black Belt or coach.

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## CONTINUOUS IMPROVEMENT MATURITY MODEL (CIMM)

The LSSA skill sets are based on the 'Continuous Improvement Maturity Model' (CIMM). This is a framework that guides an evolutionary staged approach for process improvement from a very early stage till delivering world class products. CIMM summarizes all best practices elements of many different improvement methods in one framework, along two axes.

### CIMM Axis 1 - Organization Development

The first axis focuses on the developing the employees and the organization. Organizational development can relate to the development of products and services, improvement of efficiency, market development, and so forth. CIMM describes the development of leadership, the development of employee's competencies, the development of organizational culture and the way in which the organization is managed.



Figure 1 - CIMM Organizational Development (LSSA, 2017)

## CIMM Axis 2 - Process Improvement

The second axis focuses on improving processes. In order to implement the strategy, the organization must continuously simplify, align and improve its processes. CIMM describes the creation of a solid foundation, an improvement culture, stable and predictable processes, capable processes and future-proof processes.

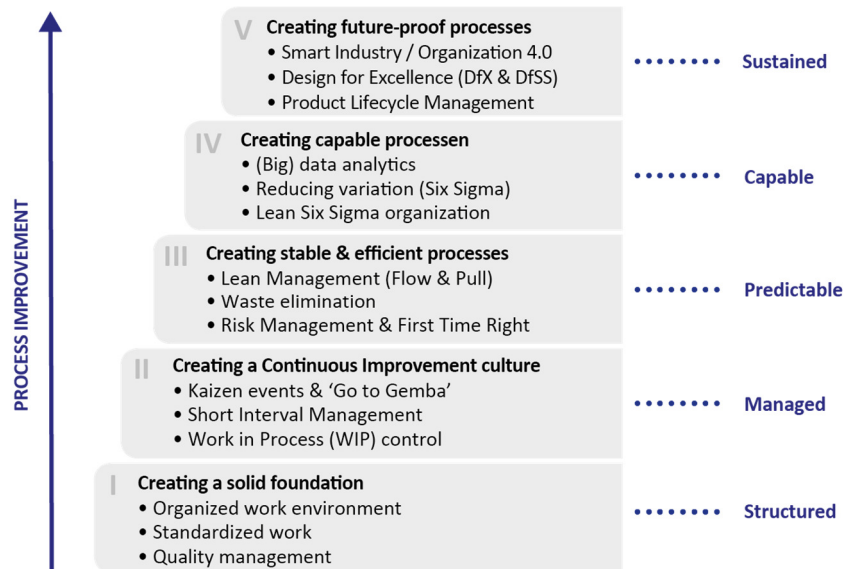


Figure 2 – CIMM Process Improvement (LSSA, 2017)

The following chapters describe the theoretical skill set elements. The structure consists of a number of 'Units', 'Elements' and 'Performance Criteria'.

- **Unit:** The skill set is presented by skill set areas; each called a 'Unit'. The chapters in the book 'Climbing the Mountain' reflect the 'Units' described in this skill set.
- **Element:** Each 'Unit' consists of a number of 'Elements'. The paragraphs in each chapter of the book 'Climbing the Mountain' reflect the 'Elements' in this skill set.
- **Performance Criteria:** Each 'Element' consists of a number of 'Performance Criteria' and each 'Performance Criteria' has an explanation. These describe the tools, techniques and competencies that are required to be achieved by the Green Belt.
- **Level of Cognition:** A 'Cognitive Level' has been assigned to each 'Performance Criteria'-description according to Bloom's Taxonomy [Appendix A]. This defines at which level the Green Belt is expected to apply the respective tool, technique or skill. This is the minimum level the Green Belt must be able to demonstrate in order to be assessed as competent.

## U1. WORLD CLASS PERFORMANCE

The Unit 'World Class Performance' reviews the general philosophy of Process Improvement. It discusses the overview of different process improvement methods and the history of the most important methods. It also explains why process improvement is needed.

### E1. COMPETITIVE STRATEGIES

The Learning Element 'Competitive strategies' explains Operational Excellence, Customer Intimacy and Product Leadership. It also explains how Operational Excellence can be applied to processes in different types of enterprises.

**U1.E1.PC1**      **Operational Excellence, Customer Intimacy & Product Leadership**      **Understand**  
Understand the three competitive strategies. Understand how Operational Excellence can be applied in different types of enterprises e.g. manufacturing, service, transactional, product and process design and innovation.

**U1.E1.PC2**      **Physical vs. Transactional processes**      **Understand**  
Understand the similarities and differences between physical processes and transactional processes.

### E2. HISTORY OF CONTINUOUS IMPROVEMENT

The Learning Element 'History of Continuous Improvement' explains the history of process improvement and quality management.

**U1.E2.PC1**      **History of TQM, Lean and Six Sigma**      **Understand**  
Understand the origins of TQM, Lean and Six Sigma.

### E3. PHILOSOPHY & PRINCIPLES

The Learning Element 'Philosophy & Principles' explains the values and principles of Lean and Six Sigma. Similarities and differences to other improvement methods are also reviewed.

**U1.E3.PC1**      **Value and foundations of Lean and Six Sigma**      **Understand**  
Understand the value of Lean and Six Sigma, its philosophy and goals. Describe the relationship between Lean and Six Sigma.

**U1.E3.PC2**      **Lean principles**      **Understand**  
Understand the Toyota philosophy, the 14 principles and the House of Quality. Understand the impact of the Toyota Production System (TPS) on strategy, quality and production.

**U1.E3.PC3**      **Six Sigma principles**      **Understand**  
Understand that Six Sigma philosophy and principles realize breakthroughs in quality performance.

## E4. ORGANIZATIONAL PROCESS MANAGEMENT

The Learning Element 'Organizational Process Management' explains the cohesion between business strategy, systems, processes and performance.

- |                  |   |                   |
|------------------|---|-------------------|
| <b>U1.E4.PC1</b> | <b>Business process management</b><br>Understand the relationships between various business processes e.g. design, production, purchasing, accounting, sales.   | <b>Understand</b> |
| <b>U1.E4.PC2</b> | <b>Business processes performance measurement</b><br>Understand that various business processes have various key performance indicators (KPIs). Understand the basics of measurement systems in the organization. | <b>Understand</b> |
| <b>U1.E4.PC3</b> | <b>Process improvement planning</b><br>Understand which process improvement methods and techniques can be applied, based on the current maturity level of the organization.                                       | <b>Understand</b> |

## E5. PROJECT SELECTION PROCESS

The Learning Element 'Project Selection Process' explains how projects are selected based on the strategy of the organization and financial measures.

- |                  |  |                   |
|------------------|--|-------------------|
| <b>U1.E5.PC1</b> | <b>Financial measures</b><br>Understand financial measures, including cost of poor quality (COPQ) and return on investment (ROI).                                      | <b>Understand</b> |
| <b>U1.E5.PC2</b> | <b>Project selection</b><br>Understand that project selection needs to be aligned with the strategy of the organization. Participate in the project selection process. | <b>Understand</b> |
-

## U2. PROCESS IMPROVEMENT DEPLOYMENT

The Unit 'Process Improvement Deployment' reviews how process improvement programs should be deployed across the organization. It explains the role and responsibilities of Leadership in its efforts to coach and inspire improvement teams. Also team development and change management aspects will be reviewed.

### E1. MANAGEMENT OF CHANGE

The Learning Element 'Management of Change' reviews the dynamics that can occur during a project such as cooperation, resistance, escalation of problems and solving roadblocks.

**U2.E1.PC1      Organizational culture      Understand**  
Understand there are various techniques for facilitating management of change.  
Understand the impact an organization's culture and inherent structure can have on the success of Lean Six Sigma.

**U2.E1.PC2      Change Management approaches      Understand**  
Understand how deployment failure can result from the lack of resources or management support. Participate in both the Top-Down and Bottom-Up approach.

**U2.E1.PC3      Stakeholder analysis      Understand**  
Identify process owners, internal and external customers and other stakeholders in a project. Understand different stakeholders have different goals.

### E2. LEADERSHIP

The Learning Element 'Leadership' explains the roles and responsibilities of executive leaders. This includes effective communication, motivating, coaching and rewarding improvement teams.

**U2.E2.PC1      Enterprise leadership responsibilities      Understand**  
Understand the role and responsibilities of leadership in the process improvement process.

**U2.E2.PC2      Effective communication      Apply**  
Use effective and appropriate communication for different situations to overcome barriers to project success.

**U2.E2.PC3      Team performance and motivation      Apply**  
Demonstrate team progress in relation to goals, objectives and other metrics. Apply techniques that motivate team members and support and sustain their participation and commitment.

**U2.E2.PC4      Coaching      Understand**  
Understand the importance of coaching.

## U3. PROJECT MANAGEMENT

The Unit 'Project Management' outlines the way improvement projects should be executed. It starts with the identification of customers and its requirements. The Unit also covers a number of project management roadmaps, team formation, the project charter and a number of project management tools.

### E1. TEAM FORMATION

The Learning Element 'Team Formation' reviews the different role and responsibilities within and around an improvement team. It also reviews how a team is formed.

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|------------------|--|-------------------|
| <b>U3.E1.PC1</b> | <b>Roles and Responsibilities</b><br>Describe Lean Six Sigma levels of expertise: Master Black Belt, Black Belt, Green Belt, Orange Belt and Yellow Belt. Describe various team roles and responsibilities: Deployment leader, Champion, Project leader, Coach, and Team member. | <b>Understand</b> |
| <b>U3.E1.PC2</b> | <b>Team member selection</b><br>Understand the basic principles of team formation and team member selection.   | <b>Understand</b> |

### E2. PROCESS IMPROVEMENT ROADMAPS

The Learning Element 'Process Improvement Roadmaps' reviews a number of roadmaps, including Plan-Do-Check-Act (PDCA) and Define, Measure, Analyze, Improve and Control (DMAIC).

- |                  |  |                   |
|------------------|--|-------------------|
| <b>U3.E2.PC1</b> | <b>Kaizen Roadmap</b><br>Apply project management methods that can be used in the workplace for Kaizen initiatives e.g. PDCA, A3-report.                             | <b>Apply</b>      |
| <b>U3.E2.PC2</b> | <b>Problem Solving Process (8D)</b><br>Understand the 'Eight Disciplines Problem Solving Method' used to approach and resolve problems.                              | <b>Understand</b> |
| <b>U3.E2.PC3</b> | <b>DMAIC Roadmap</b><br>Apply the DMAIC roadmap for Lean and Six Sigma breakthrough projects. Select the proper tools to use during the Process Improvement project. | <b>Apply</b>      |

### E3. VOICE OF THE CUSTOMER (VOC)

The Learning Element 'Voice of the Customer' reviews customer identification (internal/external) and customer requirements.

- |                  |   |                   |
|------------------|---|-------------------|
| <b>U3.E3.PC1</b> | <b>Customer identification</b><br>Demonstrate how the project will impact internal and external customers.  | <b>Apply</b>      |
| <b>U3.E3.PC2</b> | <b>Customer requirements</b><br>Understand the experience of customers linked to product features described in the range from dissatisfied, expected, satisfied and desired quality levels e.g. new KANO model. | <b>Understand</b> |

### E4. PROJECT CHARTER

The Element 'Project Charter' covers the description of the project such as problem description, objectives, scope, timing and benefits.

- |                  |   |                |
|------------------|---|----------------|
| <b>U3.E4.PC1</b> | <b>Problem statement</b><br>Develop and analyze the problem statement in relation to customer requirements and business goals.  | <b>Analyze</b> |
| <b>U3.E4.PC2</b> | <b>Project scope and goal</b><br>Develop and review project boundaries to ensure that the project has value to the customer (scope). Develop the objectives and measurable targets for the project based on the problem statement and scope (goal). | <b>Analyze</b> |
| <b>U3.E4.PC3</b> | <b>Project performance measures</b><br>Select performance measurements (Cost, Quality and Delivery) and establish key project metrics that relate to the voice of the customer.   | <b>Apply</b>   |
| <b>U3.E4.PC4</b> | <b>Project benefits calculation</b><br>Calculate the hard benefits of the project and describe the soft benefits of the project.  | <b>Apply</b>   |

## E5. PROJECT MANAGEMENT TECHNIQUES

The Element 'Project Management Techniques' reviews a number of tools that are used during execution of the project.

<b>U3.E5.PC1</b>	<b>Time management</b> Understand the importance and basic disciplines of time management. Apply the elements of time management.	<b>Apply</b>
<b>U3.E5.PC2</b>	<b>Project progress</b> Apply project planning tools such as Gantt charts, critical path method (CPM) and program evaluation and review technique (PERT) charts. Apply basic disciplines of time management e.g. attending meetings, arriving on-time, coming prepared, being punctual and to the point.	<b>Apply</b>
<b>U3.E5.PC3</b>	<b>Project risk management</b> Describe the purpose and benefit of project risk analysis. Attending risk assessment and assure useful contribution by identifying risks.	<b>Apply</b>
<b>U3.E5.PC4</b>	<b>Project documentation</b> Provide input and select the proper vehicle for presenting project documentation (e.g. spreadsheet output and storyboards). Create project documentation in line with standard organization templates.	<b>Apply</b>
<b>U3.E5.PC5</b>	<b>Lessons learned</b> Identify and document lessons learned from all phases of a project. Identify possible improvements and ownership.	<b>Understand</b>

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## U4. LEVEL I – CREATING A SOLID FOUNDATION

The Unit 'Creating a solid foundation' reviews how to achieve a solid foundation for further process improvement programs. This foundation consists of a proper and organized work environment, reliable equipment and standardized work.

### E1. ORGANIZED WORK ENVIRONMENT

The Learning Element 'Organized work environment' is about good housekeeping and how to set up a proper and safe work environment in a structured manner.

- U4.E1.PC1      Organized work environment (5S)      Apply**  
Organize the work environment by applying 5S (Sort, Straighten, Shine, standardize, Sustain). Understand that an organized environment will improve safety and moral.

### E2. STANDARDIZED WORK

The Learning Element 'Standardized work' is about implementing and improving standards.

- U4.E2.PC1      Standardized work and Documentation      Apply**  
Standardize tasks and processes to establish the foundation for continuous improvement and employee empowerment. Prepare documents, standard operating procedures (SOPs) and one-point-lessons to ensure that the improvements are sustained over time.

### E3. QUALITY MANAGEMENT

The Learning Element 'Quality Management' is about developing procedures to identify and detect defects. Also preventing mistakes and avoiding problems will be discussed.

- U4.E3.PC1      Quality Management System      Apply**  
Propagate the quality management system and procedures. Identify opportunities for improvement.
- U4.E3.PC2      Ongoing evaluation and auditing      Apply**  
Apply tools for the ongoing evaluation of the improved process, including auditing (internal / external), monitoring for new constraints and identification of additional opportunities for improvement.

## U5. LEVEL II – CREATING A CONTINUOUS IMPROVEMENT CULTURE

The Unit 'Creating a continuous improvement culture' reviews how to create a continuous improvement culture at the shop floor. This Unit reviews setting up and facilitate Kaizen teams. It also reviews a number of problem solving techniques and tools.

### E1. KAIZEN

The Learning Element 'Kaizen' reviews how to organize and facilitate improvement teams at the shop floor that work on Kaizen improvement initiatives.

<b>U5.E1.PC1</b>	<b>Short Interval Management</b> Implement and support Short Interval Management to drive continuous improvement initiatives.	<b>Apply</b>
<b>U5.E1.PC2</b>	<b>Visual Workplace</b> Apply the elements of Visual Workplace and describe how they can help to control the improved process.	<b>Apply</b>
<b>U5.E1.PC3</b>	<b>Root Cause Analysis</b> Define and apply root cause analysis, recognize the issues involved in identifying a root cause. Apply problem solving process and tools.	<b>Analyze</b>
<b>U5.E1.PC4</b>	<b>Kaizen events</b> Facilitate improvement teams and Kaizen events.	<b>Apply</b>

### E2. BASIC QUALITY TOOLS

The Learning Element 'Basic Quality Tools' reviews a number of basic quality tools.

<b>U5.E2.PC1</b>	<b>Visualization of data</b> Propagate the purpose and use of data visualization, analysis and communication.	<b>Apply</b>
<b>U5.E2.PC2</b>	<b>Basic Quality Tools</b> Apply and analyze the outcome of basic quality tools: Check sheet; Pareto chart; Scatter plot; Bar chart; Pie chart; Time Series Plot, Histogram and Box plot.	<b>Analyze</b>

### E3. BASIC MANAGEMENT TOOLS

The Learning Element 'Basic Management tools' reviews a number of tools that are very powerful in the problem solving process.

<b>U5.E3.PC1</b>	<b>Brainstorm Techniques</b> Apply brainstorm techniques: Affinity diagram, 5-Why's and Ishikawa.	<b>Apply</b>
<b>U5.E3.PC2</b>	<b>Decision making</b> Apply decision making techniques e.g. Cause & Effect matrix and multi-voting.	<b>Apply</b>

## U6. LEVEL III – CREATING STABLE AND EFFICIENT PROCESSES

The Unit 'Creating stable and efficient processes' reviews how the logistical flow of processes can be improved and made more stable, predictable and efficient. This Unit also reviews tools which can be used to visualize and analyze the process flow. This unit also reviews a number of tools and techniques that can be used to improve efficiency, effectiveness, productivity and agility of processes. All Level III Learning Elements and Performance Criteria follow the DMAIC structure.

### DEFINE

#### E1. PROCESS MAPPING

The Learning Element 'Process Mapping' reviews a number of tools to map the process flow that can be used in both Lean and Six Sigma projects.

- |                  |   |                |
|------------------|---|----------------|
| <b>U6.E1.PC1</b> | <b>Process Flow diagram</b><br>Apply process mapping to visualize the flow of activities and decisions within a process.  | <b>Apply</b>   |
| <b>U6.E1.PC2</b> | <b>High level process description</b><br>Distinguish between key process input variables and key process output variables based on a high level process map e.g. SIPOC. | <b>Analyze</b> |

### MEASURE

#### E2. LEAN PERFORMANCE METRICS

The Learning Element 'Lean Performance Metrics' reviews different types of data, measurement scales and Lean performance metrics. This Element also reviews process flow analysis.

- |                  |   |                |
|------------------|---|----------------|
| <b>U6.E2.PC1</b> | <b>Process Flow analysis</b><br>Analyze process flow and utilization. Apply Little's Law.   | <b>Analyze</b> |
| <b>U6.E2.PC2</b> | <b>Lean Performance metrics</b><br>Analyze Lean performance metrics e.g. takt time, cycle time, lead time, queue time, WIP, yield and OEE.  | <b>Analyze</b> |
| <b>U6.E2.PC3</b> | <b>Data types</b><br>Describe and review qualitative and quantitative data, continuous (variables) and discrete (attributes) data.  | <b>Apply</b>   |
| <b>U6.E2.PC4</b> | <b>Measurement scales</b><br>Define and interpret nominal, ordinal, interval and ratio measurement scales. Apply Likert scale to convert an ordinal scale into a discrete or continuous interval scale. | <b>Apply</b>   |

## ANALYZE

### E3. VALUE STREAM ANALYSIS

The Learning Element 'Value Stream Analysis' reviews how to create a Value Stream Map of the current situation.

**U6.E3.PC1**      **Value Adding versus Non Value Adding**      **Analyze**  
Distinguish value added from non-value added activities.

**U6.E3.PC2**      **Value Stream Mapping (Current State)**      **Apply**  
Apply Value Stream Mapping to construct a Current State Map of the process to identify waste and non-value added activities.

## IMPROVE

### E4. REDUCING MUDA (WASTE)

The Learning Element 'Reducing Muda' reviews how to identify Waste in the organization and in the processes.

**U6.E4.PC1**      **Waste identification (for the Operation)**      **Analyze**  
Identify and analyze the 8 types of waste (Muda); Overproduction, Waiting, Transport, Overprocessing, Inventory, Movement, Defects, Unused expertise.

**U6.E4.PC2**      **Waste identification (for the Customer)**      **Analyze**  
Identify and analyze the 7 types of customer waste (Muda); Opportunity Loss, Delay, Unnecessary Movement, Duplication, Incorrect inventory, Unclear Communication and Errors.

### E5. REDUCING MURI (OVERBURDEN)

The Learning Element 'Reducing Muri' reviews how to identify overburdening the organization and how to implement flow and work balancing to reduce overburden. This element also reviews the relations between Lean with TPM and TOC.

**U6.E5.PC1**      **Flow**      **Apply**  
Describe the importance of flow for reducing Muri. Implement flow in the organization.

<b>U6.E5.PC2</b>	<b>Work balancing</b> Describe the importance of Work balancing for reducing Muri. Implement Work balancing.	<b>Apply</b>
<b>U6.E5.PC3</b>	<b>Total Productive Maintenance (TPM)</b> Understand the eight pillars of TPM and understand how it can be used for process improvement..	<b>Understand</b>
<b>U6.E5.PC4</b>	<b>Competence Management (Skill Matrix)</b> Describe how competence management supports the reduction of Muri.	<b>Understand</b>

## **E6. REDUCING MURA (UNEVENNESS)**

The Learning Element 'Reducing Mura ' reviews how to identify unevenness in the organization and in the processes. This element also reviews a number of techniques to reduce unevenness.

<b>U6.E6.PC1</b>	<b>Pull</b> Describe the importance of pull for reducing Mura. Implement pull in the organization by applying Kanban systems.	<b>Apply</b>
<b>U6.E6.PC2</b>	<b>Volume and Type leveling</b> Implement a balanced process flow by both volume leveling, type leveling and one piece flow.	<b>Apply</b>
<b>U6.E6.PC3</b>	<b>Quick Change Over (SMED)</b> Reduce change over times by implementing Single Minute Exchange of Die (SMED).	<b>Apply</b>

## **E7. VALUE STREAM IMPROVEMENT**

The Learning Element 'Value Stream Improvement' reviews how the techniques and tools that reduce Muda, Muri and Mura can be applied in constructing a Future State Value Stream Map.

<b>U6.E7.PC1</b>	<b>Value Stream Mapping (Future State)</b> Define the gap between the current state and the target condition. Define a Future state map using Value Stream Mapping. Apply techniques to reduce Muda, Mura and Muri.	<b>Apply</b>
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## CONTROL

### E8. FIRST TIME RIGHT

The Learning Element 'First Time Right' looks at how results that have been achieved in process improvement projects can be sustained. This element reviews the following techniques and principles: Process FMEA, Control plan, Jidoka and Poka Yoke.

- |                  |  |              |
|------------------|--|--------------|
| <b>U6.E8.PC1</b> | <b>Process FMEA (pFMEA)</b><br>Prepare all elements of a Process FMEA, calculate the risk priority number (RPN) and review the effect of FMEA results on processes, products and services. | <b>Apply</b> |
| <b>U6.E8.PC2</b> | <b>Control plan</b><br>Prepare a control plan to document and hold gains. Define controls and monitoring systems. Transfer of responsibility from the project team to the process owner.   | <b>Apply</b> |
| <b>U6.E8.PC3</b> | <b>Jidoka &amp; Poka Yoke</b><br>Understand the line has to be stopped when there is a quality problem. Apply Poka Yoke to avoid quality problems.   | <b>Apply</b> |
-

## U7. LEVEL IV – CREATING CAPABLE PROCESSES

The Unit 'Creating Capable Processes' focuses on reducing variation in a stable process with the objective to create a process capable of meeting customer requirements. This Unit reviews the application of Six Sigma and statistical tools used to assure a valid and reliable performance measurement system, to collect data and to analyze the performance of processes. Six Sigma focuses on quality breakthrough improvement projects. All Level IV Learning Elements and Performance Criteria follow the DMAIC structure.

### DEFINE

#### E1. CRITICAL TO QUALITY

The Learning Element 'Critical to Quality' reviews how to translate the Voice of Customer (VOC) into a CTQ flowdown that represents the key measurable characteristics of the product or process.

- |                  |   |              |
|------------------|---|--------------|
| <b>U7.E1.PC1</b> | <b>Critical requirements</b><br>Define and describe various CTx requirements (critical to quality (CTQ), cost (CTC), process (CTP), safety (CTS) and delivery (CTD)) and the importance of aligning projects with those requirements.                                   | <b>Apply</b> |
| <b>U7.E1.PC2</b> | <b>CTQ Flowdown</b><br>Translate the Voice of Customer (VOC) into external CTQs and internal CTQs. Construct a CTQ flowdown that represents the key measurable characteristics of a product or process whose performance standards or specification limits must be met. | <b>Apply</b> |

### MEASURE

#### E2. SIX SIGMA PERFORMANCE METRICS

The Learning Element 'Six Sigma Performance Metrics' reviews a number of metrics that are often used in Six Sigma projects. The element also reviews a number of sampling methods for assuring data accuracy and integrity.

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|------------------|---|--------------|
| <b>U7.E2.PC1</b> | <b>Defects and Defectives</b><br>Calculate Six Sigma process performance metrics e.g. PPM, DPMO, DPU and RTY. Understand the difference between a defect and a defective. | <b>Apply</b> |
| <b>U7.E2.PC2</b> | <b>Sampling methods</b><br>Apply appropriate sampling methods that ensure representative data e.g. random sampling, stratified sampling and systematic sampling.          | <b>Apply</b> |
| <b>U7.E2.PC3</b> | <b>Data collection tools</b><br>Define and apply tools for collecting data e.g. data sheets, check sheets, concentration diagrams and questionnaires.                     | <b>Apply</b> |

### E3. STATISTICS

The Learning Element 'Statistics' reviews the basic terms of sample and descriptive statistics.

<b>U7.E3.PC1</b>	<b>Descriptive statistics</b> Calculate population parameters and sample statistics e.g. proportion, mean and standard deviation.	<b>Apply</b>
<b>U7.E3.PC2</b>	<b>Variation</b> Evaluate special cause and common cause variation.	<b>Analyze</b>
<b>U7.E3.PC3</b>	<b>Basic probability concepts</b> Understand basic probability concepts such as independence, mutually exclusive events, multiplication rules, complementary probability and joint occurrence of events.	<b>Understand</b>

### E4. DISTRIBUTIONS

The Learning Element 'Distributions' reviews a number of continuous and discrete distributions. The element also reviews the central limit theorem and a number of probability concepts.

<b>U7.E4.PC1</b>	<b>Continuous distributions</b> Interpret Probability Density Functions and Cumulative Distribution Functions. Apply and interpret continuous distributions: Normal, Student's t, Chi square, Weibull and F distributions. Apply normality test (Anderson-Darling; Skewness and Kurtosis).	<b>Apply</b>
<b>U7.E4.PC2</b>	<b>Discrete distributions</b> Interpret discrete distributions: Poisson, Binomial.	<b>Apply</b>
<b>U7.E4.PC3</b>	<b>Central limit theorem</b> Apply the central limit theorem.	<b>Apply</b>
<b>U7.E4.PC4</b>	<b>Data transformation on non-normal data</b> Identify non-normal data and use Box-Cox or Johnson transformation.	<b>Apply</b>

### E5. MEASUREMENT SYSTEMS

The Learning Element 'Measurement Systems' reviews how to evaluate measurement systems.

<b>U7.E5.PC1</b>	<b>Measurement methods</b> Define and describe measurement methods for both continuous and discrete data.	<b>Apply</b>
<b>U7.E5.PC2</b>	<b>Measurement systems analysis</b>	<b>Apply</b>



Apply measurement systems for continuous data. Interpret repeatability and reproducibility (R&R), stability, bias, linearity, precision to tolerance and number of distinct categories.

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|------------------|---|-------------------|
| <b>U7.E5.PC3</b> | <b>Attributive Agreement Analysis</b>   | <b>Apply</b>      |
|                  | Apply measurement systems for qualitative properties. Establish attribute agreement within appraiser, between appraisers and appraisers vs. standard.               |                   |
| <b>U7.E5.PC4</b> | <b>Metrology</b>  | <b>Understand</b> |
|                  | Describe elements of metrology, including calibration systems, traceability to reference standards, the control and integrity of standards and measurement devices. |                   |

## ANALYZE

### E6. HYPOTHESIS TESTING & CONFIDENCE INTERVALS

The Learning Element 'Hypothesis Testing & Confidence Intervals' reviews test methods that are used to test a hypothesis. This Learning Element also discusses Confidence Intervals that indicate the reliability of test conclusions.

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|------------------|---|-------------------|
| <b>U7.E6.PC1</b> | <b>Hypothesis testing</b>   | <b>Apply</b>      |
|                  | Define and interpret the significance level, power, type I and type II errors in statistical tests. Understand the difference between statistical and practical significance. |                   |
| <b>U7.E6.PC2</b> | <b>Confidence Intervals</b>   | <b>Apply</b>      |
|                  | Define and distinguish between confidence, prediction and tolerance intervals. Distinguish between statistical and practical significance.                                    |                   |
| <b>U7.E6.PC3</b> | <b>Sample size</b>  | <b>Apply</b>      |
|                  | Calculate power and sample size for common hypothesis tests.  |                   |
| <b>U7.E6.PC4</b> | <b>Tests for means, variances and proportions</b>   | <b>Apply</b>      |
|                  | Apply hypothesis tests for means, variances and proportions.  |                   |
| <b>U7.E6.PC5</b> | <b>Chi-square tests</b>   | <b>Apply</b>      |
|                  | Apply Chi-square goodness-of-fit test and Contingency tables.   |                   |
| <b>U7.E6.PC6</b> | <b>Non-parametric tests</b>   | <b>Understand</b> |
|                  | Understand when to apply non-parametric tests, e.g. Mann-Whitney, Kruskal Wallis and Mood's median test.  |                   |

## E7. CORRELATION AND REGRESSION

The Learning Element 'Correlation and Regression' describes the predictive models using regression techniques to determine the relation between factors on a response.

- |                  |   |              |
|------------------|---|--------------|
| <b>U7.E7.PC1</b> | <b>Correlation coefficient</b><br>Calculate and interpret the correlation coefficient. Determine its statistical significance ( $p$ -value) and recognize the difference between correlation and causation. | <b>Apply</b> |
| <b>U7.E7.PC2</b> | <b>Regression analysis</b><br>Apply linear regression analysis. Use the regression model for estimation and prediction. Interpret the residual analysis to validate the model.                              | <b>Apply</b> |
| <b>U7.E7.PC3</b> | <b>Analysis of variance (ANOVA)</b><br>Apply ANOVA and interpret the results and the main effect and interaction plots.   | <b>Apply</b> |

## E8. PROCESS CAPABILITY AND PERFORMANCE

The Learning Element 'Process Capability and Performance' explains process capability and performance in relation to specification limits.

- |                  |   |                   |
|------------------|---|-------------------|
| <b>U7.E8.PC1</b> | <b>Process capability studies</b><br>Apply process capability studies. Prepare sampling plans to verify stability.  | <b>Apply</b>      |
| <b>U7.E8.PC2</b> | <b>Process capability indices</b><br>Calculate and interpret process capability indices, $C_p$ and $C_{pk}$ , to assess process capability.   | <b>Apply</b>      |
| <b>U7.E8.PC3</b> | <b>Short-term and long-term capability</b><br>Interpret the relationship between long-term and short-term capability.   | <b>Understand</b> |
| <b>U7.E8.PC4</b> | <b>Process performance indices</b><br>Calculate and interpret process performance indices, $P_p$ and $P_{pk}$ , to assess process performance. Interpret the relationship between capability and performance indices. | <b>Apply</b>      |
| <b>U7.E8.PC5</b> | <b>Process capability for attributes data</b><br>Calculate the process capability and process sigma level for attribute data.   | <b>Apply</b>      |

## IMPROVE

### E9. DESIGN OF EXPERIMENTS (DOE)

The Learning Element 'Design of Experiments' reviews efficient ways of experimenting. Design of Experiments examines the influence of factors and interactions on a process.

- |                  |   |              |
|------------------|---|--------------|
| <b>U7.E9.PC1</b> | <b>Principles of experiments and terminology</b>  | <b>Apply</b> |
|                  | Understand the limitations of One-Factor-At-a-Time (OFAT) experiments. Understand why Design of Experiments (DOE) is a more efficient way of experimenting. Apply DOE principles and terms: responses, factors, levels, transfer function, run order, randomization, balanced designs, residual error, main effects, interaction effects, replicates and repetitions. |              |
| <b>U7.E9.PC2</b> | <b>Planning experiments</b>   | <b>Apply</b> |
|                  | Plan, organize and apply experiments by determining the objective, selecting factors and responses.   |              |
| <b>U7.E9.PC3</b> | <b>Two-level Full factorial experiments</b>   | <b>Apply</b> |
|                  | Design and apply full factorial experiments. Understand the meaning of contrast.  |              |

## CONTROL

### E10. STATISTICAL PROCESS CONTROL (SPC)

The Learning Element 'Statistical Process Control' explains the controls methods used to identify out-of-control situations and deviations over time. Different types of SPC charts are reviewed.

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|-------------------|--|-------------------|
| <b>U7.E10.PC1</b> | <b>SPC Objectives and benefits</b>   | <b>Apply</b>      |
|                   | Describe the objectives of SPC, including monitoring and controlling process performance and tracking trends. Apply SPC for reducing variation in a process. |                   |
| <b>U7.E10.PC2</b> | <b>Control charts</b>  | <b>Apply</b>      |
|                   | Select and apply control charts: Xbar-R, Xbar-S, individuals and moving range (I-MR), p, np, c and u.  |                   |
| <b>U7.E10.PC3</b> | <b>Tests for Special Causes</b>  | <b>Analyze</b>    |
|                   | Interpret control charts and distinguish between common and special cause variation using rules for determining statistical control.                         |                   |
| <b>U7.E10.PC4</b> | <b>Selection of variables</b>  | <b>Apply</b>      |
|                   | Identify and select critical characteristics for control chart monitoring.   |                   |
| <b>U7.E10.PC5</b> | <b>Acceptance sampling</b>   | <b>Understand</b> |
|                   | Understand the basics of sampling plans. Describe how rational sub grouping is used.   |                   |

## U8. LEVEL V - CREATING WORLD CLASS PRODUCTS AND SERVICES

The Unit 'Creating World Class products and services' is about applying Lean Six Sigma tools in the product development process with the objective to design products and processes that will perform on a Six Sigma level from the earliest phase.

### E1. PRODUCT LIFECYCLE MANAGEMENT (PLM)

The Learning Element 'Product Lifecycle Management' reviews the entire lifecycle of products from inception, engineering, and manufacturing to service and disposal.

**U8.E1.PC1      Product Lifecycle Management      Understand**  
Understand the lifecycle for products from creation, engineering, manufacturing to service and disposal.

### E2. INNOVATION MANAGEMENT

The Learning Element 'Innovation Management' reviews frameworks and roadmaps for new product and process development, including the DMADV Design for Six Sigma roadmap.

**U8.E2.PC1      Product and Process Development      Understand**  
Participate in new product and process development.

**U8.E2.PC2      Design for Six Sigma      Understand**  
Describe the difference between the DMAIC roadmap and DfSS roadmap (e.g. DMADV).

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## APPENDIX A – BLOOM'S TAXONOMY FOR PERFORMANCE CRITERIA

In addition to specifying content, each performance criteria in this skill set also indicates the intended complexity level of the test questions for each topic. These levels are based on 'Levels of Cognition' (from Bloom's Taxonomy – Revised, 2001), and can be used to create learning outcomes for students.

The Taxonomy of Educational Objectives, often called Bloom's Taxonomy, is a classification of the different objectives that educators set for students (learning objectives). The taxonomy was proposed in 1956 by Benjamin Bloom, an educational psychologist at the University of Chicago. During the nineties, Lorin Anderson a former student of Bloom revisited the cognitive domain in the learning taxonomy. Bloom's Taxonomy divides educational objectives into three 'domains': Affective, Psychomotor and Cognitive. This Skill set only notices the Cognitive domain. The 'Levels of Cognition' are in rank order - from least complex to most complex. The Green Belt skill set only uses the levels 'Understand', 'Apply and 'Analyze'.

### **Remember**

Recall or recognize terms, definitions, facts, ideas, materials, patterns, sequences, methods, principles, etc. The LSSA uses the following verb at this level: Recall.

### **Understand**

Read and understand descriptions, communications, reports, tables, diagrams, directions, regulations, etc. The LSSA uses the following verbs at this level: Describe, Follow, Identify, Interpret, Participate, Understand.

### **Apply**

Know when and how to use ideas, procedures, methods, formulas, principles, theories, etc. The LSSA uses the following verbs at this level: Apply, Assure, Calculate, Define, Demonstrate, Divide, Eliminate, Empower, Facilitate, Implement, Motivate, Organize, Plan, Prepare, Present, Promote, Propagate, Review, Select, Standardize, Support, Use.

### **Analyze**

Break down information into its constituent parts and recognize their relationship to one another and how they are organized; identify sublevel factors or salient data from a complex scenario. The LSSA uses the following verbs at this level: Analyze, Construct, Design, Develop, Distinguish, Evaluate, Lead, Manage, Translate.

### **Evaluate**

Make judgments about the value of proposed ideas, solutions, etc., by comparing the proposal to specific criteria or standards. The LSSA does not use this level in their skill sets.

### **Create**

Put parts or elements together in such a way as to reveal a pattern or structure not clearly there before; identify which data or information from a complex set is appropriate to examine further or from which supported conclusions can be drawn. The LSSA does not use this level in their skill sets.

## APPENDIX B – DETAILED PRACTICAL ASSESSMENT

This appendix describes a detailed overview of the practical assessment criteria. A 'Pass' result will be awarded when all criteria are addressed within the submission and are deemed to be 'Correct' or 'Not Applicable'.

- Any criteria that has a grey box in the 'Not Applicable' column is mandatory and may not be claimed as 'Not Applicable'
- The submission must contain a justification of any criteria that is claimed to be 'Not Applicable'.

The result of the practical assessment will be either Pass or Fail. No score will be given. In the event of a 'Fail' result, brief guidance will be given on those criteria that are deemed 'Missing' or 'Incorrect'. Subsequently, a single retake resubmission is allowable.

Define	1	Project addresses a clear business opportunity (GB: 20k€ p/year; BB: 50k€ p/year).
	2	Problem description has been clearly defined.
	3	Goals have been clearly defined. Project objectives are measurable.
	4	VOC and VOB have been defined clearly. Requirements have been understood.
	5	Scope of the project has been clearly delineated.
	6	Key stakeholders have been involved and informed.
	7	Relevant KPI's have been selected / CTQ-flowdown has been constructed.
	8	SIPOC has been made.
Measure	1	Data has been collected / selected properly.
	2	The collected data has been proven to be representative for the project.
	3	Validity of the data has been verified in an appropriate way (Gage R&R if applicable).
	4	Historical data has been used to visualize process stability and performance over time.
	5	Variation in the process has been considered (common cause or special cause).
	6	Short term versus long term performance has been considered.
	7	Performance against requirements has been checked.
Analyze	1	Process has been mapped in detail (e.g. Process Flow / VSM Current State).
	2	Potential factors of influence have been determined.
	3	Cause & Effect / FEMA have been used to identify factors with highest influence.
	4	Hypothesis for root cause has been defined properly.
	5	Input data has been collected and analyzed correctly.
	6	Graphical and statistical techniques have been applied to investigate root causes.
	7	Major root causes have been identified.
	8	Conclusions have demonstrated strong evidence / statistically valid.
Improve	1	Improved process meets the requirements of the VOC and VOB.
	2	Risks have been assessed (e.g. pFMEA).
	3	Resistance for change has been overcome / Risks have been mitigated.
	4	Internal and external clients have accepted the new process.
	5	Improvements have been proven to be successful. (Capability study if applicable).
Control	1	Evidence of 'In-Control situation' is available and sufficient.
	2	Improvements have proven to be sustainable.
	3	Measures have been put in place to monitor process performance.
	4	Documentation has been updated (pFMEA, Control Plan, SOPs).
	5	Training has been performed for the new process.
	6	Project report has been completed. Lessons learned have been communicated.
	7	Champion has been involved and signed the project.
	8	Controller signed that project savings / benefits have been achieved.

Figure 3 – Practical Assessment Criteria

It is important for businesses and organizations to continuously focus on customer satisfaction by supplying products or services with outstanding quality, cost efficiently and within the agreed lead time. Improving quality and efficiency is the domain of 'Process Improvement'.

Realising these objectives is effectively achieved by applying Lean Six Sigma: a combination of Lean Manufacturing and Six Sigma approaches. Within Lean Six Sigma, individuals can be trained at various 'Belt levels'. These levels are called Black Belt, Green Belt, Orange Belt and Yellow Belt.

The LSSA – Lean Six Sigma Academy – was established in September 2009, with the main objective to determine a common certification standard for Lean Six Sigma job roles. This has been realised by developing four skill sets with clear criteria and an online exam portal. This document describes the second revision of the Green Belt skill set.

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